

## CORPORATE PRACTICE OVERVIEW

As a **GLOBALLY INTEGRATED FIRM** with a **SOLUTIONS-DRIVEN CORPORATE PRACTICE**, our commitment is unwavering in providing pragmatic legal advice that elevates our clients' businesses in today's ever expanding global economy.

Serving as the primary outside legal counsel to a myriad of growing middle-market enterprises, we stand at the FOREFRONT OF ADDRESSING CRITICAL ISSUES SPANNING DIVERSE INDUSTRIES such as health care, manufacturing, industrials, technology, financial services, energy, and transportation and logistics.

Our highly responsive and collaborative team seamlessly provides **FULL-SERVICE CORPORATE COUNSEL** to clients at the local, national, and global levels. Our hands-on guidance on day-to-day operational issues not only offers firsthand insights into our clients' businesses, but also informs our approach to assisting them in structuring, financing, and successfully completing domestic and cross-border transactions.

What sets our Corporate practice apart is the deep understanding we hold for our clients' concerns, challenges, and business objectives. This, coupled with our UNPARALLELED COMMITMENT TO COLLABORATION AND INDUSTRY EXPERIENCE, establishes us as a distinctive and invaluable partner in their success.

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# Named 2024 "LAW FIRM OF THE YEAR" IN CORPORATE LAW BY BEST LAW FIRMS®.



One of 58 rankings for the Corporate Practice.

## **HEALTH CARE**

## FACILITATING GLOBAL SYNERGY

K&L Gates played a pivotal role in advising **GORKA HOLDING - GMBH** on a significant transaction involving the sale of 75% of the shares in DiaSys Diagnostics Systems GmbH. The buyer, Mindray Medical Netherlands B.V., is an indirect subsidiary of the publicly listed Shenzhen Mindray Bio-Medical Electronics Co., Ltd. This transaction underscores the global dynamics of mergers and acquisitions, bringing together entities from Germany and China in a significant business deal.

DiaSys, established in 1991 and headquartered in Holzheim, Germany,

boasts a global presence with subsidiaries in Germany, Brazil, India, Japan, and the United States. The company specializes in the development and manufacture of systems for clinical laboratories. On the other side of the transaction, Mindray, headquartered in Shenzhen, People's Republic of China, is a renowned provider of medical device solutions.

In this intricate transaction, K&L Gates provided comprehensive advice, including on the carve-out of certain DiaSys subsidiaries retained by the seller, Gorka Holding - GmbH.



#### HEALTH CARE HIGHLIGHTS



Actinogen Medical Limited (ASX: ACW)

Non-renounceable Entitlement Offer



Adherium Limited (ASX: ADR)

Institutional Placement of Equity



AVITA Medical, Inc. (NASDAQ: RCEL)

Creation of a Debt Financing Facility Bellevue Life Sciences Acquisition Corp. (NASDAQ: BLACU)

Initial Public Offering

#### **BLACKBIRD**

Blackbird Ventures Pty Ltd

Series A Funding Round of Oscar Enterprises Pty Ltd



**Butler Health System** 

Merger with Excela Health



Chembio Diagnostics, Inc. (NASDAQ: CEMI)

Acquisition by Biosynex SA



Cue Biopharma, Inc.

Collaboration with Ono Pharmaceutical CO., Ltd.



ENDRA Life Sciences Inc. (NASDAQ: NDRA)

Registered Public Offering of Common Stock and Warrants



Evolution Capital Pty Ltd

Capital Raising of Anteris Technologies Ltd.

#### EXACT SCIENCES

Exact Science Corporation (NASDAQ: EXAS)

Acquisition of Resolution Bioscience, Inc.

#### EXACT SCIENCES

Exact Science Corporation (NASDAQ: EXAS)

Convertible Senior Notes



Genetic Technologies Limited (NASDAQ: GENE) (ASX: GTG)

US Registered Direct Offering



Genomic Health

Sale of Prostate Cancer Business Gorka Holding - GmbH

Sale of Shares in DiaSys Diagnostics Systems GmbH



Group Homes Holdings Pty Ltd

Partial Sell Down by Two Shareholders



Incline Ascent Fund, LP

Investment in Smile Source



Incline Ascent Fund, LP

Investment in Cosmetic Skin & Laser Center



Imaging Independently Peninsula Pty Ltd

> Sale to Imaging Associates Australia



Lifepoint Health Inc.

Sale of its Majority Interest in The Regional Health Network of Kentucky and Southern Indiana

#### HEALTH CARE HIGHLIGHTS (CONTINUED)



Lifepoint Health Inc.

Joint Venture with **Ascension Saint Thomas** 



Lincoln Park Capital Fund, LLC

PIPE Investment in Aspira Women's Health Inc



Lincoln Park Capital Fund, LLC

> PIPE Investment in Cybin Inc.



Lincoln Park Capital Fund, LLC

PIPE Investment in Heart Test Laboratories, Inc



Lincoln Park Capital Fund, LLC

> PIPE Investment in Veru Inc.



LTR Pharma Pty Ltd (ASX: LTP)

Initial Public Offering and Capital Raising



MDxHealth SA (NASDAQ: MDXH)

> Registered Public Offering



Medstrat, Inc.

Sale to Zimmer Biomet



Montgomery DME

Acquisition of Post Acute Care, LLC



Movano Inc. (NASDAQ: MOVE)

> Underwritten Public Offering



**Navigator Health** Holdings Pty Limited

Start-up Investment Funding by Heal Partners Fund



**Oncosil Medical Limited** (ASX: OSL)

Institutional Placement of Equity and Pro-rate Non-renounceable **Entitlement Offer** 



Revival Animal Health, LLC

Asset Acquisition of Creative Science, LLC



Rocket Pharmaceuticals, Inc. (NASDAQ: RCKT)

> Underwritten Public Offering



Rhythm Biosciences Limited (ASX: RHY)

Initial Non-renounceable **Entitlement Offer** 



Sentiss AG

Acquisition of Akorn AG



The Sustainable **Nutrition Group Limited** (ASX: TSN)

> Merger with Elixinol Wellness Limited



Washington Regional **Transplant Community** 

Merger with The Living Legacy Foundation of Maryland



Zimmer Biomet Holdings Inc.

Contracting with Acciona

K&L Gates was again among the

TOP TEN FIRMS—out of more than
15,000 ranked—for most overall
first-tier rankings in the 2024 edition
of Best Law Firms®, including
Mergers and Acquisitions Law,
Tax Law, and Venture Capital Law.

"K&L Gates has an excellent understanding of business and what it takes to make a deal work in the real world."

## MANUFACTURING AND INDUSTRIALS

# UNLEASHING AI-POWERED INTEGRATION IN RETAIL SUPPLY CHAINS

K&L Gates advised **TRADEBEYOND** in its acquisition of Pivot88, a SaaS provider of quality, compliance, and traceability solutions to brands and retailers around the world. This strategic acquisition combines TradeBeyond's solutions in product development, sourcing, and supply chain management with Pivot88's AI-powered functionality and reinforces TradeBeyond's commitment to offering a comprehensive multienterprise platform to streamline retail supply chains.

TradeBeyond is a supply chain management solutions provider for private label and branded merchandise. Its CBX platform offers a broad range

of SaaS solutions that integrate product development (PLM), sourcing, ordering, quality management, and logistics, and is relied upon to help streamline the efforts of a global supply chain network of over 50,000 retailers and supplier partners.

Pivot88's turnkey SaaS platform is powered by Al and available in 11 languages, offering diverse compliance, quality testing, and traceability solutions. In addition to managing quality, lab tracking, and inspections, the platform aggregates data to provide real-time actionable insights to help retailers solve supply chain resilience, transparency, and sustainability challenges.



#### MANUFACTURING AND INDUSTRIALS HIGHLIGHTS



**AC** Corporation

Partnership with Crete Mechanical Group, Inc.



Akoustis Technologies, Inc. (NASDAQ: AKTS)

Acquisition of Grinding & Dicing Services, Inc.



Albemarle Corporation (NYSE: ALB)

Increase of Existing 4(a)(2) Unsecured Commercial Paper Program



Argo Al GmbH

Termination of Joint Venture



ATI Inc. (NYSE: ATI)

Underwritten Public Offering



Briotech, Inc.

Strategic Investment



Charlotte Pipe and Foundry Company

Acquisition of Neenah Enterprises, Inc.



Collins St Convertible Notes Pty Ltd

Financing of Matrix Composites & Engineering Limited



Cummins Ltd.

Acquisition of Cummins France



FUJIFILM Electronics Materials U.S.A., Inc.

> Acquisition of High Purity Process Chemicals Business



Herc Holdings Inc. (NYSE: HRI)

Acquisition of General Rental Business of Advantage Rentals



Herc Rentals Inc.

Acquisition of Rental Equipment Center, LLC



Herc Rentals Inc.

Acquisition of Trench and Shoring Business of Lance Rental Company, LP



IPEX, Inc.

Acquisition of the Manufacturing Divisions of Valencia Pipe Company



Lincoln Park Capital Fund, LLC

PIPE Investment in Meta Materials Inc



Lincoln Park Capital Fund, LLC

PIPE Investment in Workhorse Group Inc.



OXARC, LLC

Sale of Oxarc



Pike Street Capital

Acquisition of Alpha Southwest, Inc.



PIKE STREET

Pike Street Capital

Acquisition of Apollo Optical Systems LLC



Pike Street Capital

Acquisition of Dakota Pump, LLC

#### MANUFACTURING AND INDUSTRIALS HIGHLIGHTS (CONTINUED)



Pike Street Capital

Acquisition of Pipestone Equipment, LLC and Pipestone Equipment AZ, LLC



Pike Street Capital

Secured Credit Facility



**PPG** Industries

PPG Industries, Inc. (NYSE: PPG)

Public Offering



Road Tested Parts, LLC

Stock Acquisition of Bessler Import Auto Sales, Inc. and its Subsidiaries



Road Tested Parts, LLC

Asset Acquisition of Raceway Auto & Truck Parts, LLC and Raceway Pik-A-Part



Road Tested Parts, LLC

Asset Acquisition of Grassy Auto Parts, Inc., Bluegrass Auto Parts, and Used Auto Parts Outlet, Inc.



Road Tested Parts, LLC

**Asset Acquisition** of Mr. R's Auto Salvage



Road Tested Parts, LLC

Asset Acquisition of Mullins Auto Parts & Machine Shop, Inc.



The SEER Group LLC

Sale to Genstar Capital Partners



Titomic Limited (ASX: TTT)

Underwritten Accelerated **Entitlement Offer** 



Vitesco Technologies (ETR: VTSC)

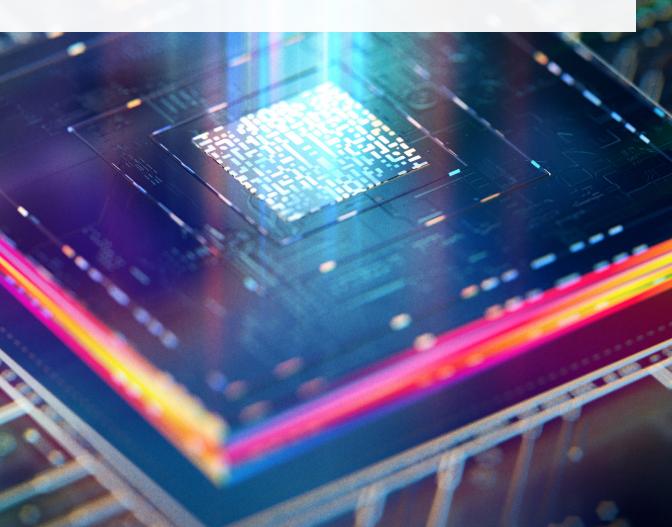
Sale of Vitesco Technologies Italy S.r.I. to Punch Group



# DRIVING TRANSFORMATIVE TECHNOLOGICAL ADVANCEMENTS

K&L Gates advised MICROSOFT CORP. (NASDAQ:MSFT) on its further investment in San Francisco-based OpenAI, the artificial intelligence (AI) laboratory behind the experimental online chatbot ChatGPT. Microsoft's long-term partnership with OpenAI through this multiyear, multibillion dollar investment extends its ongoing

collaboration across AI supercomputing and research and helps accelerate AI breakthroughs to ensure these benefits are broadly shared with the world. We also assisted Microsoft on its initial US \$1 billion equity investment in OpenAI in 2019 and later investment in 2021.



#### TECHNOLOGY HIGHLIGHTS



AeroVironment, Inc.

Acquisition of Tomahawk Robotics, Inc.



**Akoustis** Technologies, Inc. (NASDAQ: AKTS)

**Underwritten Public Offering** 



Attained Group Pty Ltd

Sale of Shares to DC Two Limited



BioEye Pty Ltd

**Venture Capital Funding** 

#### BLACKBIRD

Blackbird Ventures Pty Ltd

Pre-seed Funding for Redactive Software

#### **BLACKBIRD**

Blackbird Ventures Pty Ltd

> Pre-seed Round for MagicBrief



Clove Kitchen Pty Ltd

Seed Round Fund Raising and US Flip-up



CodeLogic, Inc.

Series B Preferred Stock



Deako, Inc.

**New Secured Credit Facility** 



DynTek Services, Inc. (OTCMKTS: DYNE)

Merger with Green Mergerco, Inc.



ePlus, Inc. (NASDAQ: PLUS)

Acquisition of CCI Systems, Inc.



**Falfurrias Capital Partners** 

Investment in CIH



Feldera, Inc.

Series Seed Preferred Stock Financing



Foro Holdings, Inc.

Acquisition of Bridge Built by Citi



**Fortive Corporation** (NYSE: FTV)

> Stock Purchase of RedEye Apps Pty Ltd



Hermes & Soteria Pty Ltd

Seed Capital Raise



**Human Financial** Pty Ltd

Acquisition of ClearView Financial Management Limited



MatterHackers, Inc.

Acquisition of Computer & Peripherals Group, Inc.



Mahr EDV GmbH

Sale to Tenzing



Main Sequence

Round 2 Fundraising into Skykraft Pty Ltd.

#### TECHNOLOGY HIGHLIGHTS (CONTINUED)



Main Sequence

Series Seed Financing into Jdoodle



Microsoft Corporation (NASDAQ: MSFT)

Investment into OpenAI LLC



Misapplied Sciences, Inc.

Series A-1 Preferred Stock Financing



**New Quantum** Holdings Pty Ltd

Off-Market Takeover Bid

octopusinvestments

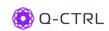
**Octopus** Investments Limited

Series B-2 Investment into Pendula



PayGroup Limited

Merger Scheme of Arrangement



Q-Ctrl Pty Ltd

Series B-1 Fundraise



Security Matters Limited (ASX: SMX)

> Acquisition by Empatan Limited and Lionheart III SPAC Corporation



Sonata Software Limited

Purchase of Quant Systems, Inc.



Telstra **Corporation Limited** (ASX: TLS)

Share Acquisition of Dense Air Networks Australia Pty Ltd



Vocus **Group Limited** 

Acquisition of Challenge Networks



WatchGuard Technologies, Inc.

Acquisition of CyGlass **Technology Services** 

The Legal 500 United Kingdom 500 guide notes K&L Gates offers a "brilliant" service across a number of key sectors, including technology, industrials, real estate, energy, infrastructure, and sport.

"This team was extremely helpful and the guidance they provided was key in getting the deal done."

The Legal 500 Asia Pacific 2024 guide recognized K&L Gates in more than 35 practice areas across eight countries and regions including for Corporate and M&A in Australia, China, Hong Kong, and Taiwan.

## FINANCIAL SERVICES

# STREAMLINING ACCESS TO BUSINESS LOANS

K&L Gates provided advisory services to **FORO HOLDINGS, INC.**, a Charlotte-based commercial lending services provider empowering growing companies seeking commercial loans by facilitating access to capital through personalized connections with financial institutions, in its acquisition of Bridge from Citi—a digital platform designed to seamlessly connect small and medium-sized businesses with a diverse

array of more than 75 lenders across the United States for streamlined access to business loans. In connection with the acquisition, Citi made an equity investment in Foro to support Foro's ongoing business expansion joining forces with existing investors such as TTV Capital, U.S. Bank, and Correlation Ventures.



#### FINANCIAL SERVICES HIGHLIGHTS



AIMS Property Securities Fund (ASX: APW)

Off-Market Takeover Bid

#### Balderton.

Balderton Capital (UK) LLP

Series E+ Financing of Scalable Capital



Butn Limited (ASX: BTN)

Strategic Placement to Regal Funds Management



Cosmic Venture Partners, LLC

Formation of New Venture Capital Fund



Focus Financial Partners Inc.

Acquisition by Funds Affiliated with Clayton, Dubilier & Rice, LLC and Stone Point Capital LLC



Focus Financial Partners Inc. (NASDAQ: FOCS)

Strategic Transaction with Origin Holding Company, LLC and Kovitz Investment Group Partners, LLC



Focus Financial Partners Inc. (NASDAQ: FOCS)

Sale to Affiliates of CD&R



Fusion Markets Pty Ltd

Corporate Restructure



Gleneagle Securities (Aust) Pty Ltd

De-merger

Lagan Wildwood Investments LLC

Recapitalization of Congress Wealth Management LLC

#### m·o·n·o·g·r·a·m

Monogram LLC

Growth Capital Investment by The Carlyle Group



New Quantum Holdings Pty Ltd (ASX: SEQ)

> Acquisition of Morrison Securities Pty Ltd

#### **₽NCBANK**

PNC Bank, National Association (NYSE: PNC)

Transfer of Trusteeship



PNC Financial Services Group, Inc. (NYSE: PNC)

Sale to Insigneo Securities LLC and Insigneo Advisory Services, LLC



River Run Bancorp, MHC

Merger of Newburyport Five Cents Bancorp, MHC and Pentucket Bank Holdings, MHC



**ROTH Capital Partners LLC** 

Underwritten Public Offering

#### Share Prices

Share Prices Australia Pty Ltd

Sell Down of Shares by One Shareholder



Verve Superannuation Holdings Pty Ltd

Acquisition by Future Group Australia Holdings Pty Limited

#### WINGATE

Wingate Group Holdings Pty Ltd

Capital Raising

# PAVING THE WAY FOR ENVIRONMENTALLY RESPONSIBLE LNG DEVELOPMENT

K&L Gates provided strategic counsel to **PT PERTAMINA HULU ENERGI (PHE)** in

the acquisition of Shell's participating interest in the Masela Production Sharing Contract (Masela PSC) offshore Indonesia, in collaboration with Petronas Masela Sdn. Bhd. The Masela PSC hosts the giant Abadi gas field, the largest gas field in development in Asia.

As part of the development of the project, Inpex Corporation (Inpex), the operator of the Abadi gas project which holds a 65% operating interest in the Masela PSC, intends to build a new LNG terminal which will facilitate the shipment of liquefied

natural gas (LNG) to cater to both domestic industries and international clientele. The project's annual LNG production volume is expected to reach 9.5 million tons.

Notably, Inpex has proposed a forward-thinking carbon capture and storage scheme (CCS) aimed at mitigating environmental impact. This initiative underscores the commitment to environmental responsibility, capturing carbon dioxide before it is released into the atmosphere, thereby contributing to a reduction in greenhouse gas emissions. The Abadi project is expected to become the largest energy project in the world incorporating CCS.



#### **ENERGY HIGHLIGHTS**



Azure Minerals Limited (AXS: AZS)

Capital Raising



Azure Minerals Limited (AXS: AZS)

Cornerstone Investment by SQM



Castle Minerals Limited (ASX:CDT)

Capital Raising



Envision Digital International Pte Ltd

Acquisition of QOS Energy



Evolution Capital Pty Ltd

Entitlement Offer of Lincoln Minerals Limited



Ionic Rare Earths Limited

Acquisition of Additional Interest in Rwenzori Rare Metals



Ionic Rare Earths Limited (ASX: IXR)

Capital Raising



Multicom Resources Limited

Underwritten Rights Issue, Structured Sell Down, and Loan Conversion



Washington Corporations

Take-Private Acquisition of Atlas Corp.

"The team at K&L Gates is always our first call when we have a deal progress to the final bid submission and negotiation phase."

—Best Law Firms® 2024

"I really appreciate K&L Gates' ability to look at deeper levels of the questions that we ask."

—Chambers United Kingdom 2024

## TRANSPORTATION AND LOGISTICS

# DRIVING INNOVATION IN THE AUTOMOTIVE INDUSTRY

K&L Gates provided key advisory services in facilitating a carve-out transaction between Tier 1 automotive supplier **VITESCO TECHNOLOGIES** and the Belgian Punch Group in the sale of all shares by Vitesco in its Italian subsidiary, Vitesco Technologies Italy Srl.

Vitesco Technologies Italy Srl, boasting a workforce of over 900 employees,

is a leading player in the design, production, and distribution of injectors, fuel distribution systems, and exhaust treatment systems specifically tailored for gasoline engines. This deal underscores the dynamic landscape of the automotive industry heading towards electrification on the one hand and holding on gasoline engines on the other hand.



#### TRANSPORTATION AND LOGISTICS HIGHLIGHTS



Carousel Capital Partners VI, L.P.

Recapitalization of McCorquodale Transfer, LLC

#### Freightways

Freightways Group Limited (NZX: FRE) (ASX: FRW)

Purchase of Allied Transport

#### Freightways

Freightways Group Limited (NZX: FRW) (ASX: FRW)

**ASX Listing** 



Hayes Advisory

Sale of Delivery Logistics Business



Logistec Stevedoring Inc.

Acquisition of Fednay



Medlog Australia Pty Ltd

Acquisition of Trojan Transport Services Pty Ltd



Pan Am Systems, Inc.

Sale to CSX Transportation



Renewal Funds Management Company Ltd.

> Investment in SHARE Mobility



The Greenbrier Companies (NYSE: GBX)

Sale of Gunderson Marine

"K&L Gates is well-positioned to handle complex and sophisticated matters."

—Chambers Europe Guide 2023

"Aware of what terms impact clients' business most and prioritises effectively."

—The Legal 500 Asia Pacifc 2024

## **OTHER INDUSTRY HIGHLIGHTS**

# MILESTONE CROSS-BORDER PUBLIC OFFERING

K&L Gates advised **VOX ROYALTY CORP.** (NASDAQ and TSX:VOXR) as US counsel on the company's first cross-border underwritten public offering of common shares. Established in 2014, Vox Royalty Corp. is a returns-focused mining royalty company with a portfolio of more than

60 royalties and streams spanning eight jurisdictions.

Vox intends to use the net proceeds from the offering for future acquisitions of royalties and general working capital purposes.



#### OTHER INDUSTRY HIGHLIGHTS



AllKlean, LLC

Sale of Company



AC Fresh Holdco, LLC

Sale of Fresh Innovations



Aus Pie Co Pty Ltd

Acquisition of Balfours Bakery



AWN Food and Fibre Holdings Pty Ltd

> Acquisition of Dyson Jones (WA) Pty Ltd

# Baref tot Mosquito & Pest Control

Barefoot Mosquito and Pest Control, LLC

Acquisition of Bob Jenkins Pest Control

# Bareftht Mosquito & Pest Control

Barefoot Mosquito and Pest Control, LLC

Acquisition of the Texas business of Termio Pest Control

# Barefot Mosquito & Pest Control

Barefoot Mosquito and Pest Control, LLC

Acquisition of Life After Bugs

#### **BLACKBIRD**

Blackbird Ventures Pty Ltd

Pre-Seed Round of Local Carbon

#### BLACKBIRD

Blackbird Ventures Pty Ltd

Series C-1 Round for Eucalyptus

#### CREADEV

Creadev International SAS

Series C-2 Financing

### CREADEV

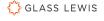
Creadev International SAS

Series B Financing



Entertainment Inc. (NASDAQ: DLPN)

Acquisition of Special Projects Media LLC



Glass, Lewis & Co., LLC

Acquisition of French Proxinvest



Huseby, LLC

Asset Purchase of Prose Court Reporting Agency, LLC



Laurel Mountain Partners

Sale of Pro Disposal USA, LLC



Lincoln Park Capital Fund, LLC

PIPE Investment in Chicken Soup for the Soul Entertainment, Inc.



Macspred Pty Ltd

Sale to Syngenta Australia Pty Ltd



Malbon Golf, Inc.

Series A Investment



Mr. Magic Car Wash

Purchase of Greensburg Auto Spa



Mr. Magic Car Wash

Purchase of Buggy Bath House

#### OTHER INDUSTRY HIGHLIGHTS

THE D●M·COM

Millennial Mall Holdings Pty Limited

Convertible Note and Subscription for Shares Funding Round

#### MONNALISA

Monnalisa UK Ltd

New Lease for a Showroom



**Nutritional Growth** Solutions Limited (ASX: NGS)

Capital Raising



Oscar Wilde Spirits, Inc.

Series A Financing



R.D. Merrill Real Estate Holdings, LLC

Joint Venture with SRMJVVI, LP and SRM Development, LLC



Sage Growth Capital, LLC

Investment in Pop Art Snacks

#### SKIN&THREADS

Skin Australia Pty Ltd

Sale of Skin and Threads



Slalom, LLC

2022 Employee Equity Offering and Corporate Conversion



**Smart Urban Properties** Australia Limited

> Partial Acquisition by IFM Investors



Surdi Enterprise LLC

Sale of Company



Tim Heenan and Sam Marsden of Deloitte (Australia) Pty Limited as receivers and managers of the Scooter Group

> Sale of Commercial Cabinetry and Panel



Veracity Media LLC

Sale to Bcom Solutions, LLC



Wollemi Capital Pty Ltd

Series A Investment into Pluton Biosciences, Inc.



Wollemi Capital Pty Ltd

Series B Funding Round into Loam Bio



Yumbah Aquaculture Ltd

Acquisition of Eyre Peninsula Seafoods



Yumbah Aquaculture Ltd

Acquisition of St Helen's Oyster Farm



# THE K&L GATES EXPERIENCE

#### **CLIENT FOCUSED**

K&L Gates is one of the largest law firms in the world with more than 45 offices strategically located in key capital cities and global commercial and financial hubs across five continents. Our expansive platform provides clients with insight into local markets and connects them to both national and international capabilities. Leveraging the collective knowledge, resources, talent, and experience of over 2,000 lawyers and policy professionals, our global impact extends far beyond our office locations to areas such as Africa, India, and the Caribbean.

#### GLOBALLY POISED-TRULY INTEGRATED

Although our presence spans numerous offices worldwide, we are globally aligned and unified—functioning as a cohesive entity without borders.

Operating as a fully integrated firm, we seamlessly represent leading multinational corporations, growth and middle-market companies, capital market participants, and entrepreneurs in every major industry. Additionally, we serve public sector entities, educational institutions, philanthropic organizations, and individuals. With a comprehensive array of multidisciplinary practice areas and services, coupled with our collaborative culture, clients can trust K&L Gates to navigate any legal challenge with reliable service and a uniform experience.

#### **CLIENT-FIRST APPROACH**

In all we do, our goal is to consistently deliver maximum value to our clients by providing solutions to their legal and business needs. This client-centric approach permeates throughout our firm, influencing everything from matter management and pricing strategies to the adoption of cutting-edge technology and innovations. We proudly leverage our profound industry- and sector-specific knowledge across the key industries of our clients, ensuring their best interests remain paramount in our decisions and investments.

#### THOUGHT LEADERS

As pioneers in their fields, our lawyers are recognized as thought leaders not only in the legal industry, but also in the industries they serve. We deeply engage with emerging fields and transformative technologies—including data privacy, social media, and artificial intelligence—that shape the evolving landscape. Our website consistently features updated legal insights, client alerts, blogs, podcasts, videos, and on-demand continuing education resources.

#### INNOVATIVE

We strive to support our clients at the crucial intersections of their challenges and business requirements, guiding them through the intricacies of an increasingly complex legal landscape. In today's fast-paced, data-intensive, and multijurisdictional environment, we recognize the importance of efficiently managing the growing volume of information at ever-increasing speeds. This drives us to strategically invest in technology platforms, implement innovative techniques in processes, and foster a growth-oriented culture. This approach enhances our service delivery, promotes collaboration, and contributes to solving client problems.

To further infuse innovation throughout our firm, our IDEA (Imagine. Develop. Experiment. Act.) Group brings together lawyers and allied professionals. Collaboratively, they cultivate a robust culture of innovation benefiting both our organization and clients. The group actively nurtures and propels innovation and change, celebrating innovative achievements across our global platform.





#### INDUSTRY RECOGNITION

Recognized as **2024 "Law Firm of the Year"** in Corporate Law by Best Law Firms®, one of 58 rankings for the practice.

#### **SOCIALLY RESPONSIBLE**

At the heart of our dedication to clients and the legal profession is our commitment to collaborate for the common good. More than mere rhetoric or a managerial imperative, corporate social responsibility is intricately woven into the very fabric of our firm's DNA.

#### **DIVERSITY AND INCLUSION**

We have established a workplace inherently rich in diversity, encompassing various experiences, perspectives, and ideas, which mirrors our unwavering dedication to diversity and inclusion. At our core, we value the creation and maintenance of a diverse workforce and an inclusive culture, fostering satisfaction and productivity for all of our lawyers, policy professionals, and allied professionals.

We are proud to be recognized with both the 2023 Top Performer and Compass Award designations from the Leadership Council on Legal Diversity (LCLD).





# 55% OF THE MEMBERS OF OUR 2024 US Management Committee ARE DIVERSE.

#### **SUSTAINABILITY**

As a firm, we are intentional about understanding and mitigating our impact on the climate. We continuously consider our use of resources across our global platform, and determine and execute on actions we can take to make our business more sustainable. We extend this commitment beyond our firm by globally supporting our clients in achieving their sustainability goals. We work with many clients to develop policies that drive innovation and thought leadership in sustainability.

# 48,000 HOURS TO PRO BONO CASES.

#### PRO BONO AND COMMUNITY OUTREACH

Lawyers in our offices around the world have provided pro bono legal representation to countless disadvantaged and oppressed individuals, as well as to nonprofit organizations that provide community services. At the firmwide level, we are able to make an impact with efforts such as our Anti-Human Trafficking Initiative, and the entire firm participates in dozens of volunteer activities during our Global Day of Service.



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