

The background of the entire page is an abstract digital artwork. It features a dense field of vertical and slightly curved light streaks in various shades of blue, purple, and white. These streaks create a sense of depth and movement, resembling light trails from a long-exposure photograph or a digital data visualization. The colors transition from deep purples and blues on the left to brighter, more saturated blues and whites on the right.

**K&L GATES**

**GLOBAL CORPORATE PRACTICE  
TRANSACTION HIGHLIGHTS  
2023**

# CORPORATE PRACTICE OVERVIEW

As a **GLOBALLY INTEGRATED FIRM** with a **SOLUTIONS DRIVEN CORPORATE PRACTICE**, we are committed to providing pragmatic legal advice to enhance our clients' businesses in today's increasingly global economy.

Serving as primary outside legal counsel to a multitude of growing and middle market enterprises, we are **AT THE FOREFRONT OF THE ISSUES AFFECTING OUR CLIENTS** across myriad industries, including technology, financial services, manufacturing and industrials, health care, energy, and transportation and logistics.

Our highly responsive, collaborative team seamlessly delivers **FULL-SERVICE CORPORATE COUNSEL TO CLIENTS LOCALLY, NATIONALLY, AND GLOBALLY**. Counseling on day-to-day operational issues gives us first-hand knowledge of our clients' businesses and what is important to them when it comes to helping them structure, finance, and successfully complete domestic and cross-border transactions.

Our deep appreciation for our clients' concerns, challenges, and business objectives, matched with our **UNSURPASSED FOCUS ON COLLABORATION AND INDUSTRY EXPERIENCE**, is what sets our Corporate team apart.

# CONTENTS

TECHNOLOGY ..... 4

MANUFACTURING AND INDUSTRIALS ..... 8

FINANCIAL SERVICES ..... 12

HEALTH CARE..... 16

TRANSPORTATION AND LOGISTICS ..... 20

ENERGY ..... 22

OTHER INDUSTRY HIGHLIGHTS..... 24

THE K&L GATES EXPERIENCE ..... 26

K&L Gates LLP was recognized as **“LAW FIRM OF THE YEAR” IN THE AREA OF CORPORATE LAW**

in the 2022 edition of the *U.S. News-Best Lawyers®* “Best Law Firms” report. Only one firm earns the “Law Firm of the Year” designation in each of the report’s legal practice areas.





## MAKING CONNECTIONS IN THE SEMICONDUCTOR INDUSTRY

K&L Gates advised **SILICON MOTION TECHNOLOGY CORPORATION**, an Asia-based global leader in developing NAND flash controllers for solid state storage devices, on entering into a US\$3.8 billion cross-border take-private acquisition with MaxLinear, Inc., a California-based leading provider of radio frequency, analog, digital, and mixed-signal integrated circuits.

Under the agreement, MaxLinear acquired Silicon Motion in a cash and stock transaction that values the combined company at US\$8 billion in enterprise value. The combination is projected to roughly double MaxLinear's total addressable market opportunity and to create a top-10 fabless semiconductor company.



# TECHNOLOGY HIGHLIGHTS



ActivePipe Group  
Pty Ltd  
Sale to MoxiWorks



Akoustis  
Technologies, Inc.  
(NASDAQ: AKTS)  
At-the-Market Equity Offering



Akoustis  
Technologies, Inc.  
(NASDAQ: AKTS)  
Issuance of  
Convertible Senior Notes

**ALIAVIA Ventures**

Aliavia Ventures LLC  
Series A Bridging Round  
Investment into  
Neighbourlytics



Barn2Door, Inc.  
Venture Debt Financing

**BLACKBIRD**

Blackbird Ventures  
Pty Ltd  
Investment into Baraja

**BLACKBIRD**

Blackbird Ventures  
Pty Ltd  
Series Seed Investment  
into Rarity Punks



Cecil Earth Pty Ltd  
Seed Capital Raise  
and U.S. Flip Up



Center ID Corp.  
Series B Preferred  
Stock Financing



CodeLogic, Inc.  
Series B Preferred  
Stock Offering



Crosslink AI, Inc.  
Series Seed Preferred  
Stock Financing



CSIRO Financial  
Services Pty Ltd  
(t/as Main Sequence  
Ventures)  
Investment into  
Samsara Eco



Deako, Inc.  
Convertible  
Note Financing



Dicker Data Limited  
(ASX: DDR)  
Purchase of Hills Limited  
Security and IT  
Distribution Business



Edge Delta, Inc.  
Series B Financing



ePlus, Inc.  
(NASDAQ NGS: PLUS)  
Acquisition of  
Future Com, Ltd.



FairSupply  
Series A Capital Raising



Fan Interactive  
Marketing, LLC  
Sale to  
Patron Technology



Folklore Ventures  
Series Seed Investment  
into SimConverse



Folklore Ventures  
Investment into  
Healthmatch

# TECHNOLOGY HIGHLIGHTS (CONTINUED)

**GARDAWORLD**

Garda Security Inc.  
Acquisition of Outstanding  
Stock of Patriot Group  
Global, Inc.



Gorilla Technology  
Group Inc.  
(NASDAQ: GRRR)  
De-SPAC Combination with  
Global SPAC Partners Co.

**gsfutures**

GS Futures LLC  
Series A Financing



HAPE II Warehouse  
Investment  
Holdings LLC; Harbert  
Australia  
Equity Fund II Holdings  
Pty Ltd  
Sale of FastTrack Pty Ltd



Hexagon  
Acquisition of ETQ



Hexagon AB  
Acquisition of  
iConstruct (Aus) Pty Ltd.



Immutable Pty Ltd  
Series C Financing  
Led by Temasek



Inflection.com, Inc.  
Acquisition by Checkr, Inc.



Infrared5, Inc.  
Sale of Convertible  
Promissory Notes



Innovation Endeavors  
Series A Investment  
into Plotlogic



Internet 2.0 Pty Ltd  
Funding Round



Kodama Systems, Inc.  
Series Seed-1 Financing



Lang Artificial  
Intelligence, Inc.  
Series A Preferred  
Stock Financing



Locality Media, Inc.  
d/b/a First Due  
Series A  
Preferred Financing



MotorK Italia S.r.l.  
(AMS: MTRK)  
Acquisition of  
Ico-International GmbH



Perennial Value  
Management Limited  
Investment into  
InDebted



PRN Software LLC  
d/b/a DoseSpot  
Investment by  
Providence Strategic  
Growth Capital Partners



ProPhotonix Limited  
Sale to Exaktera





Skip Enterprises Pty  
Limited  
ATF Farquhar Trust  
Investment into Neara



Sound Commerce  
Technologies, Inc.  
SAFE Financing Round

## TECHNOLOGY HIGHLIGHTS (CONTINUED)

|   |   |  |   |
|---|---|--|---|
| <br>Square Peg Capital<br>Pty Ltd<br>Pre-seed Investment<br>into EarlyWork | <br>Square Peg Capital<br>Pty Ltd<br>Seed Plus Round | <br>Terraform Labs<br>Pte. Ltd.<br>Sponsorship of<br>Washington Nationals | <br>ZenLedger, Inc.<br>Series B Preferred<br>Stock Financing |
|---|---|--|---|

The *Chambers USA 2022* guide ranked K&L Gates as a nationwide leader for Corporate/M&A, noting the practice is a “Respected corporate group offering counsel to corporates and private equity funds in mid-market M&A. Broad industry experience includes deals in the life sciences, financial services and energy spaces. Capable of handling transactions on both the domestic and international stages.”



# MANUFACTURING AND INDUSTRIALS



## ACQUISITION OF CHEMICAL MANUFACTURING OPERATIONS IN CHINA

K&L Gates LLP advised Tokyo-listed **DIC CORPORATION** on its acquisition of chemical manufacturing operations based out of Guangdong, China. The transformative share and asset acquisition provides DIC Corporation with additional manufacturing capacity of more than

40,000 tons of solvent and water-based resins and chemicals per annum in China. Operating out of more than 60 countries, DIC Corporation is a world-leading specialty manufacturer of printing inks, pigments, and polyphenylene sulfide compounds.

# MANUFACTURING AND INDUSTRIALS HIGHLIGHTS



3D Systems Corporation  
(NYSE: DDD)  
Joint Venture with  
Dussur



Albemarle Corporation  
(NYSE: ALB)  
Public Offering



ATI Inc.  
(NYSE: ATI)  
Sale of Specialty Rolled  
Products Conversion  
Business to  
Ulbrich of California, Inc.



Boopos Innovation Inc.  
Venture Debt Financing



Bosch Thermotechnik  
GmbH  
ADS-TEC Energy GmbH  
De-SPAC Transaction



Continental AG  
(ETR: CON)  
Series B Financing



Continental AG  
(ETR: CON)  
Acquisition of  
Outstanding Equity of  
WCCO Belting, LLC



Cook & Boardman, LLC  
Acquisition of National  
Millwork, Inc. and  
Elite Door & Trim, Inc.



Crane Holdings, Co.  
(NYSE: CR)  
Divestiture of  
Redco Corporation



CSIRO Financial  
Services Pty Ltd  
(t/as Main Sequence  
Ventures)  
Investment into Uluu



DRA Global Limited  
(ASX: DRA)  
Sale of G&S Engineering  
Services Pty Ltd and G&S  
Support Services Pty Ltd



Herc Holdings Inc.  
(NYSE: HRI)  
Acquisition of  
ASEH Rentals LLC



Herc Holdings Inc.  
(NYSE: HRI)  
Acquisition of  
Cloverdale Equipment Company



Herc Holdings Inc.  
(NYSE: HRI)  
Acquisition of  
Harris Diversified, LLC



Herc Holdings Inc.  
(NYSE: HRI)  
Acquisition of  
Kropp Equipment, Inc.



Herc Holdings Inc.  
(NYSE: HRI)  
Acquisition of  
Power Rents LLC



Herc Holdings Inc.  
(NYSE: HRI)  
Acquisition of  
RAH Ventures, Inc.



Ionic Rare Earths  
Limited  
(ASX: IXR)  
Acquisition of  
Seren Technologies



Kaman Corporation  
(NYSE: KAMN)  
Acquisition of the Aircraft  
Wheel & Brake Division of  
Parker-Hannifin Corporation



Manuka Resources Ltd  
(ASX: MKR)  
Acquisition of  
Trans-Tasman  
Resources Limited

# MANUFACTURING AND INDUSTRIALS HIGHLIGHTS (CONTINUED)

|  |   |  |   |
|--|---|--|---|
|  <p>National OnDemand, Inc.<br/>Acquisition of Unified Utility Alliance, Inc.</p> |  <p>CIMIC Group Limited and Sedgman Pty Ltd.<br/>Acquisition of Onyx Projects Pty Ltd.</p> |  <p>Smart Urban Properties Australia Limited<br/>Acquisition of SUPA Technologies, Connex, and Fiber Asset Management</p> |  <p>Swoop Aero<br/>Series B Capital Raise</p> |
|  <p>TAE Aviation Holdings Pty Ltd (TAH)<br/>Sale to ASDAM Operations Pty Ltd</p>  |  <p>USNR, LLC<br/>Acquisition of All Equity Interests of Timber Automation, LLC</p>        |  <p>Vestas Aircoil A/S<br/>Acquisition of the Membership Interests of Applied Cooling Technology, LLC</p>                 |   |



A close-up photograph of a lit sparkler, with numerous bright orange and yellow sparks flying outwards against a dark background. A semi-transparent white rectangular box is overlaid on the center of the image, containing text.

Chambers and Partners ranked K&L  
Gates as local and regional leaders  
in numerous fields of practice in  
the 2023 edition of the *Chambers  
Asia Pacific* guide. The guide  
recognises the firm and its lawyers  
across **18 PRACTICES IN FIVE  
JURISDICTIONS SPANNING THE  
ASIA-PACIFIC REGION.**



# FINANCIAL SERVICES

## MODERNIZING THE PROFESSIONAL SERVICES MODEL

K&L Gates LLP advised **FALFURRIAS CAPITAL PARTNERS** in the acquisition of Said Differently Consulting, LLC and BSRB Group LLC, leading providers of strategic consulting, design and development of marketing-related services and solutions in

the United States. Falfurrias aims to offer an untraditional approach to meeting and exceeding client goals by implementing dramatic changes to the traditional professional services model to impact how work gets done.



# FINANCIAL SERVICES HIGHLIGHTS



Arvato Infoscore GmbH

Sale of Intervalor Holdings S.A.



Boopos Innovation Inc.

Series A Preferred Stock Financing



Bridgit Pty Ltd (formerly TechLend Pty Ltd)

Equity Funding Round



Caisse de dépôt et placement du Québec and Fonds de solidarité FTQ

Acquisition of Bonduelle Americas Long Life



Collins St Convertible Notes Pty Ltd

Convertible Notes



Federated Hermes, Inc.

Acquisition of Certain Investment Management-Related Assets of Horizon Advisers



Federated Hermes, Inc.

Asset Acquisition of C.W. Henderson & Associates, Inc.



Five Elms Capital

Five Elms Capital Management LLC

Acquisition of Five Elms Funds A, B, and Q

Fractional Technologies, Inc.

Series Seed Financing

Gernis Holdings Pty Ltd  
ATF Gernis Trust

Sale of 4Cabling Pty Ltd



Intercoastal Financial Group, LLC d/b/a BoatLoan.com

Sale to Strategic Buyer



Laird Norton Trust Company

Acquisition of Wetherby Asset Management



Outlines Venture Group, LLC

Formation of Venture Fund



Patriot Community Bank

Acquisition by East Cambridge Savings Bank



PolySign, Inc.

Series C Round



Republic Bancorp, Inc.

Series A-2 Financing of Nest Egg



Ridgemont Equity Partners

Sale of Allied 100, LLC



Sage Growth Capital, LLC

Formation of Investment Fund



Square Peg Capital Pty Ltd

Series Seed Round



Surdi Enterprise LLC

Sale of PureDry



## FINANCIAL SERVICES HIGHLIGHTS (CONTINUED)



Wesbanco, Inc.  
(NASDAQ: WSBC)

Public Offering



WilliamsMarston LLC

Strategic Investment  
by Kelso & Company



Zeller Holdings Pty Ltd

Series B Financing

The *Legal 500 United States 2022* guide ranked K&L Gates **TIER 1 IN THE M&A/MIDDLE MARKET** (US\$500 million-US\$999 million) category, in addition to more than 30 other nationwide practice area rankings.

The *Legal 500 Asia Pacific Guide 2022* has recognized K&L Gates and its lawyers as **LEADERS IN 38 PRACTICE CATEGORIES ACROSS EIGHT JURISDICTIONS**, including Australia, China, Hong Kong, Indonesia, Japan, Malaysia, Singapore, and Taiwan.

Recognized by the *Chambers UK 2022* guide for “Provid[ing] a **STRONG INTERNATIONAL OFFERING**, regularly handling transactions involving continental Europe and the Middle East. Particularly proficient in advising US companies on **CROSS-BORDER ACQUISITIONS** into the UK and Europe, as part of a broad client base of corporate entities and financial sponsors.”

## SOLIDIFYING A SPECIALTY PHARMACY'S ACQUISITION

K&L Gates LLP assisted **SHIELDS HEALTH SOLUTIONS**, a specialty pharmacy management company, on the agreement by Walgreens Boots Alliance (WBA) to acquire the remaining approximately 30% stake in Shields not previously held by it for US\$1.37 billion in cash.

Shields is the leading health system-owned specialty pharmacy integrator in the United States. The full acquisition of Shields from other equity holders follows the increase of WBA's stake to approximately 70% in September 2021, on which K&L Gates also advised Shields.





# HEALTH CARE HIGHLIGHTS



**3B Medical, Inc.**  
Acquisition of Drive  
DeVilbiss' Sleep  
Division Assets



**Acumed LLC**  
Acquisition of  
ExsoMed Corporation



**AdaptHealth, LLC**  
(NASDAQ: AHCO)  
Acquisition of  
Provider Plus, Inc.



**AdaptHealth, LLC**  
(NASDAQ: AHCO)  
Acquisition of Pumps It, LLC



**AdaptHealth, LLC**  
(NASDAQ: AHCO)  
Acquisition of  
Agilis Med Holdings



**Cannatrek Ltd**  
Capital Raising



**Creadev International SAS**  
Series A Financing  
of Rocket Health Africa



**Endo International plc**  
(NASDAQ: ENDP)  
Acquisition of Nevakar  
Injectables Inc. Products



**Exact Sciences**  
Corporation  
(NASDAQ: EXAS)  
Acquisition of  
PreventionGenetics



**Exact Sciences**  
Corporation  
(NASDAQ: EXAS)  
Acquisition of OmicEra  
Diagnostics GmbH



**In2Bones Global, Inc.**  
Sale to CONMED  
Corporation



**MACARTHUR  
NATIONAL LTD**  
Scrip for Scrip Acquisition of  
Long Day Care Centers



**MagForce USA, Inc.**  
(OTCMKTS: MGFRF)  
Establishment of NewCo



**Movano Inc.**  
(NASDAQ: MOVE)  
At-the-Market Equity



**Navigator Health**  
Holdings Pty Limited  
Investment by  
Heal Partners Fund



**Pharmaceutical**  
Associates, Inc.  
Acquisition of  
Vertice Pharma, LLC



**React Health**  
Holdings, LLC  
Investment by  
One Equity Partners



**React Health**  
Holdings, LLC  
Acquisition of Medi-Lynx  
Cardiac Monitoring, LLC



**React Health**  
Holdings, LLC  
Investment by  
Palm Beach Capital



**React Health**  
Holdings, LLC  
Acquisition of  
Watermark Medical, Inc.

## HEALTH CARE HIGHLIGHTS (CONTINUED)



React Health  
Holdings, LLC  
Merger with  
Ventec Life Systems, Inc.



Shields Health  
Solutions LLC  
Sale to Walgreens  
Boots Alliance



Teligent, Inc.  
Sale to Leiters, Inc.;  
PAI Holdings, LLC; and  
Hikma Canada Limited

Chambers and Partners ranked K&L Gates and more than 120 of its lawyers across the United States as leaders in their respective practice areas in the 2022 edition of its Chambers USA guide. This includes **RANKINGS FOR THE FIRM IN 36 PRACTICE CATEGORIES, INCLUDING 12 NATIONWIDE**, and for K&L Gates lawyers in **NEARLY 70 NATIONWIDE AND STATE CATEGORIES.**

A background image of a modern office interior. It features glass-walled cubicles, a grid ceiling with recessed fluorescent lights, and office furniture like chairs and desks visible through the glass. The overall color palette is light blue and white, with a semi-transparent white box in the center containing text.

K&L Gates is nationally ranked in 49 practice areas and regionally ranked in 207 practice areas by The *U.S. News - Best Lawyers*® “Best Law Firms.” Rankings are based on a rigorous evaluation process.



# TRANSPORTATION AND LOGISTICS

## CONTRIBUTING TO THE CONTINUING COMMERCIALIZATION OF SPACE

K&L Gates advised space logistics and transportation company **D-ORBIT S.P.A.** on its combination with Breeze Holdings Acquisition Corp. (NASDAQ:BREZ), a publicly traded SPAC. The transaction allows D-Orbit to become publicly listed on the Nasdaq Capital Market under the ticker symbol “DOBT,” and values the combined company at approximately US\$1.28 billion.

Based in Italy, D-Orbit is a market-leading provider of in-space satellite transportation for commercial and institutional customers, and its expanded service capabilities will facilitate infrastructure for cleaner, safer, and more sustainable use of space. In connection with the transaction, Breeze Holdings and D-Orbit are partnering with The Charles F. Bolden Group, a consortium of leaders with extensive space and aerospace experience.



# TRANSPORTATION AND LOGISTICS HIGHLIGHTS



AeroVironment, Inc.  
(NASDAQ: AVAV)  
At-the-Market  
Equity Offering



DFDS A/S  
Purchase of Shares  
in primeRail GmbH



D-Orbit S.p.A.  
De-SPAC Combination  
with Breeze Holdings  
Acquisition Corporation



King River  
Capital Pty Ltd  
Series A Financing  
of Ofload



LKQ Corporation  
(NASDAQ: LKQ)  
Sale of PGW Auto Glass to  
One Equity Partners



Omega Morgan  
Holdings, Inc.  
Equipment  
Purchase Agreement



Openvia Mobility S.L.,  
Openvia Mobility USA, LLC  
and Globalvia  
Inversiones SAU  
Venture Capital Investment



Perennial Value  
Management Limited  
Series B2 Capital Raise of  
Shippit Pty Ltd



Renewal Funds  
Management  
Company Ltd.  
Series A Financing



Soundcore Capital  
Partners Fund II GP, LP  
Acquisition of  
Omega Morgan



Westinghouse Air Brake  
Technologies Corporation  
d/b/a Wabtec  
(NYSE: WAB)  
Acquisition of Assets

## DELIVERING AFFORDABLE ENERGY AND PROTECTING THE ENVIRONMENT

K&L Gates advised **SQUADRON ENERGY**, a company in the Tattarang group, on the purchase of the Clarke Creek renewable energy hub project in Australia, which when constructed will be one of the largest renewable energy projects in the Southern Hemisphere. The project plays a key role in Queensland's target of net zero emissions by 2050.

The Clarke Creek renewable energy precinct is an AU\$3 billion wind, solar, and battery storage hub, which will consist of more than 1GW of wind energy alone, plus solar and battery technologies. Once operational, it will have the capacity to produce enough renewable energy to power more than 660,000 homes, equivalent to 40% of Queensland's total households. In addition, 2.7 million tons of carbon will be displaced each year.

# ENERGY HIGHLIGHTS



**AMBIPAR**  
**PARTICIPAÇÕES E**  
**EMPREENDIMENTOS S/A**  
  
Acquisition of  
Witt O'Brien's LLC



**Aypa Power**  
**Development LLC**  
  
Investment in  
Renewable Energy Developer



**Blackbird Ventures**  
**Pty Ltd**  
  
Series A Investment  
into SunDrive Solar



**CLOCworks Inc.**  
  
Series Seed 3 Offering



**CLOCworks Inc.**  
  
Series Seed 2 Offering



**Countrywide Renewable**  
**Hydrogen Limited**  
  
Sale to ReNu  
Energy Limited



**Galehead**  
**Development, LLC**  
  
Equity Restructuring  
and Investment



**KeyState Natural**  
**Gas Synthesis LLC**  
  
Equity Financing from OGCI  
Climate Investments



**NextDecade Corporation**  
**(NASDAQ:NEXT)**  
  
Sale of Common Stock



**NextDecade Corporation**  
**(NASDAQ:NEXT)**  
  
Private Placement of  
Common Stock



**Shelf Drilling**  
**(FRA: QR7)**  
  
Acquisition of Drilling  
Rigs from Noble Corporation



# OTHER INDUSTRY HIGHLIGHTS

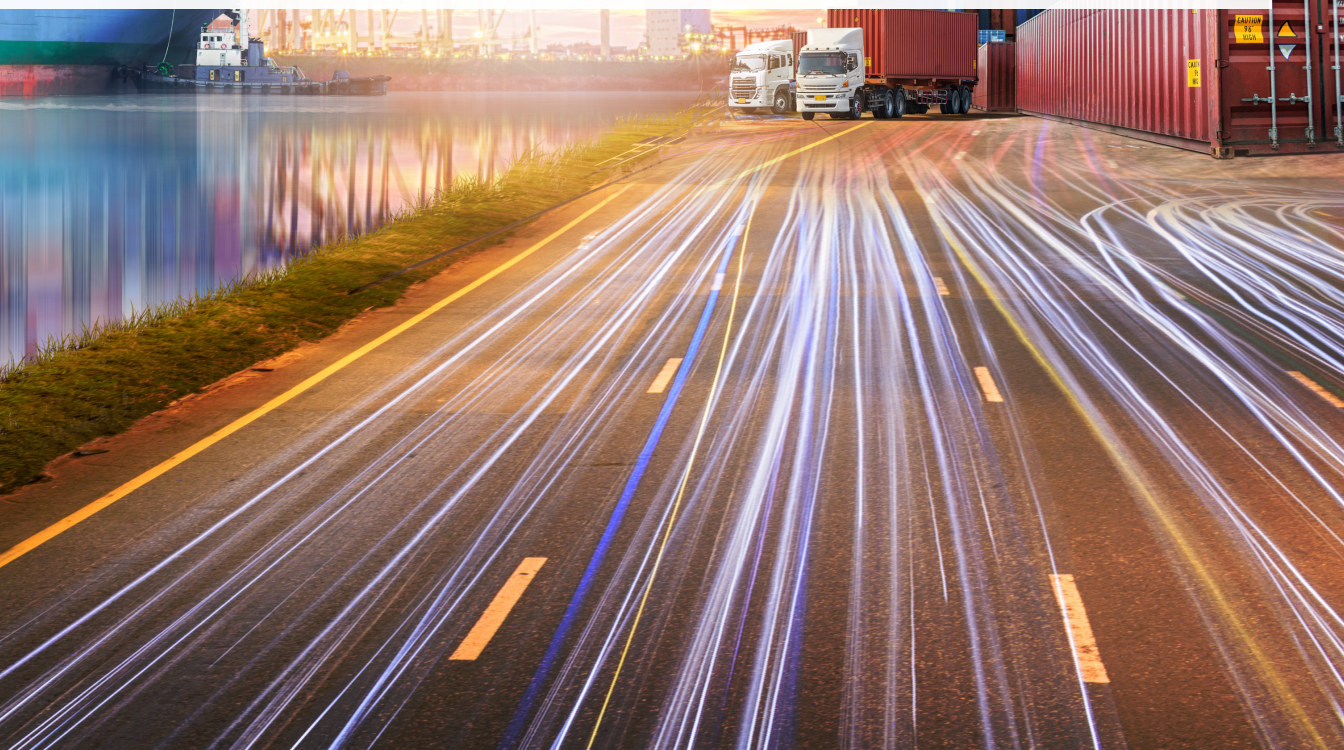
## PROVIDING THE TOOLS TO ASSESS ESG RISK IN SUPPLY CHAINS AND INVESTMENT PORTFOLIOS

K&L Gates advised Australian environmental, social, and governance (ESG) tracking and reporting platform **FAIRSUPPLY** on its Series A capital raising.

Founded in 2019 by human rights lawyer Kimberly Randle and industrial mathematician and supply chain academic Dr. Arne Geschke, the FairSupply platform provides corporate and institutional clients with visibility over ESG risk in supply chains

and investment portfolios. Participating in the capital raising were venture firms, a philanthropic organization, and a government-owned investment firm.

As ESG reporting requirements continue to grow, FairSupply will help to mitigate risks by streamlining the gathering and reporting of data used to determine and improve ESG ratings.





# OTHER INDUSTRY HIGHLIGHTS

**AMOREPACIFIC**

Amorepacific Corporation  
Triangular Merger

**BLACKBIRD**

Blackbird Ventures Pty Ltd  
Investment into Fable Holdings



Cogency Global, Inc.  
Sale to Bertram Capital

*College*  
**CHEFS**

College Chefs LLC  
Sale of College Chefs to Upper Crust Food Service, LLC



Cover Genius Holdings Pty Ltd  
Series C Funding Led By Sompo Holdings (Asia) pte. Ltd



Cricket Australia  
Equity Investment in Rario



DALIAN WANDA GROUP CO., LTD.  
t/as Wanda Group  
Sale of Equity Stake in Legendary Pictures



Dolphin Entertainment Inc.  
Acquisition of Socialyte, LLC

**DANCING FISH VINEYARDS**

Gather for Good, LLC  
Acquisition of Dancing Fish Winery



Gold Corporation (d/b/a The Perth Mint)  
Sale of Custodial Sponsorship of Perth Mint Physical Gold ETF to Goldman Sachs



Lonely Planet Global, Inc.  
Acquisition of Elsewhere, LLC

**RED VENTURES**

Red Ventures Holdco, LP  
Sale of Gaming and Entertainment Media Assets



Sealaska Corporation  
Acquisition of Causeway Geotech Limited



Smart Urban Properties Australia Limited  
Secured Convertible Notes

**STIFEL**  
Europe

Stifel Nicolaus Europe Limited (NYSE: SF)  
IPO of Public Policy Holding Company Inc. and its admission to AIM



SunFly Brands, Inc  
Series Seed Preferred Stock Financing



The Healthy Mummy  
Sale to Halo Food Co



VeraData Holdings, LLC  
Sale to Beringer Capital



W.A. Kendall and Company, LLC / Seelbach and Company, LLC  
Sale to affiliates of Sterling Investment Partners



Zonkd, Inc.  
Debt/Equity Financing Transaction with SharpVue Capital

# THE K&L GATES EXPERIENCE

## CLIENT FOCUSED

K&L Gates is one of the largest law firms in the world with more than 45 offices located in key capital cities and world commercial and financial centers across five continents. Our broad platform offers clients local market knowledge and access to both national and international capabilities. With the combined knowledge, resources, talent, and experience of approximately 2,000 lawyers, our global reach extends beyond our office locations to areas such as Africa, India, and the Caribbean.

## GLOBALLY POISED— TRULY INTEGRATED

We may have many offices around the world, but we operate as one firm, united and without borders. Being a fully integrated firm, we seamlessly represent leading multinational corporations, growth and middle-market companies, capital market participants, and entrepreneurs in every major industry, as well as public sector entities, educational institutions, philanthropic organizations, and individuals. Our robust set of multidisciplinary practice areas and services, combined with our collaborative culture, means our clients can confidently turn to K&L Gates to guide them through nearly any legal issue with reliable service and a consistent experience.

## INNOVATIVE

We strive to meet our clients at the critical cross-roads of their challenges and business needs to help them navigate the increasingly complex legal landscape. In today's data-heavy, fast-moving, and multijurisdictional environment, we understand the importance of being able to manage the growing volume of information at ever-increasing speeds. That is why we carefully invest in technology platforms, harness innovative techniques in processes and procedures, and create a culture of driving growth that enhances our efficiency and delivery of services, facilitates collaboration, and helps solve client problems.

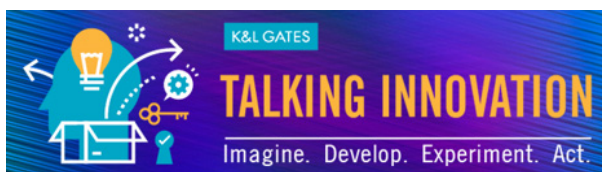
Helping to expand our innovation across all facets of the firm, our IDEA (Imagine. Develop. Experiment. Act.) Group is an alliance of lawyers and allied professionals across the firm who work together to help cultivate and grow a robust culture of innovation that benefits both our organization and our clients. The group fosters and drives innovation and change, and celebrates the innovative achievements that are happening across our global platform.

## CLIENT-FIRST APPROACH

In all we do, our objective is to provide nothing short of the utmost value to our clients by providing solutions to their legal and business needs. Our client-first approach is manifested firmwide—from matter management and pricing practices, to the technology and innovations we apply, to our deep industry and sector-specific knowledge across the key industries in which our clients operate. Our clients' best interests are at the forefront of the decisions and investments we make.

## THOUGHT LEADERS

Our lawyers are thought leaders not only in the legal industry, but also in the industries they serve. We immerse ourselves in burgeoning areas and technologies that are reshaping the world, such as data privacy, social media, and artificial intelligence. Legal insights, client alerts, blogs, podcasts, videos, and on-demand CLE are regularly updated and readily available on our website.





## INDUSTRY RECOGNITION

Recognized as “**LAW FIRM OF THE YEAR**” in the area of Corporate Law in the 2022 edition of the *U.S. News-Best Lawyers*® “Best Law Firms.”

## SOCIALLY RESPONSIBLE

On top of our commitment to our clients and the legal profession, we are dedicated to working together for the common good. This core value is more than just rhetoric or a management imperative. Corporate social responsibility is woven into the DNA of our firm.

## DIVERSITY AND INCLUSION

We have built a workplace that is intrinsically diverse in experiences, perspectives, and ideas, and reflects our commitment to diversity and inclusion. One of our core values is to create and sustain a diverse workforce and an inclusive culture that encourages satisfaction and productivity for all of our lawyers and allied professionals. We are proud to be recognized with both the 2022 Top Performer and Compass Award designations from the Leadership Council on Legal Diversity (LCLD).

## SUSTAINABILITY

As a firm, we are intentional about understanding and mitigating our impact on the climate. We continuously consider our use of resources across our global platform, and determine and execute on actions we can take to make our business more sustainable. We extend this commitment beyond our firm by globally supporting our clients in achieving their sustainability goals. We work with many clients to develop policies that drive innovation and thought leadership in sustainability.

**64% OF THE  
MEMBERS OF OUR  
2022 U.S. Management  
Committee ARE DIVERSE.**

**IN 2022, OUR FIRM DEVOTED  
41,000 HOURS  
TO PRO BONO**



**CASES.**

## PRO BONO AND COMMUNITY OUTREACH

Lawyers in our offices around the world have provided pro bono legal representation to countless disadvantaged and oppressed individuals, as well as to nonprofit organizations that provide community services. At the firmwide level, we are able to make an impact with efforts such as our Anti-Human Trafficking Initiative, and the entire firm participates in dozens of volunteer activities during our Global Day of Service.



