

The logo consists of a dark teal square with the text "K&L GATES" in white, uppercase, sans-serif font.

K&L GATES

# A BRIEF OVERVIEW OF OUR FIRM

K&L GATES OPERATES AT THE  
CRITICAL CROSSROADS OF  
THE 21ST CENTURY, OFFERING  
CLIENTS EXPERIENCED LEGAL  
COUNSEL AT THE INTERSECTION  
OF GLOBALIZATION, REGULATION,  
AND INNOVATION.



## A BRIEF OVERVIEW OF OUR FIRM

K&L Gates delivers legal services on an integrated and global basis, with more than 2,000 lawyers located across five continents.

We represent a broad array of leading global corporations in every major industry, capital markets participants, and ambitious middle-market and emerging growth companies. We also serve public sector entities, educational institutions, philanthropic organizations, and individuals. Our lawyers counsel clients on their most sophisticated legal challenges in all areas of corporate and regulatory law as well as litigation.

We are leaders in legal issues relating to industries critical to the economies of both the developed and developing worlds—technology, manufacturing, energy, transportation, telecommunications, financial services, and life sciences, among others.

# GLOBAL PLATFORM

Global legal counsel across five continents.

A world map with a light blue background. The continents are shown in white. Numerous small red dots are scattered across the map, representing office locations. There is a high concentration of dots in North America, particularly along the West and East coasts. A few dots are also visible in Europe and South America.

**Offices coast  
to coast**  
with more than  
**1300 lawyers**  
in the **Americas**



**10 offices**  
and more than  
**300 lawyers**  
in **Europe** and the  
**Middle East**

**11 offices**  
and approximately  
**400 lawyers**  
in **Asia Pacific**

# UNDERSTAND CRITICAL BUSINESS ISSUES

K&L Gates was named “Law Firm of the Year” by *Mergers & Acquisitions* magazine.

## *Private Equity Analyst* regularly ranks K&L Gates as one of the “most active law firms” worldwide for both private equity/venture capital transactions and fund formation.

Our corporate and transactional practice is one of the most substantial in the profession. Each year, we complete hundreds of mergers and acquisitions and public and private debt and equity offerings. Our lawyers in the United States, Europe, the Middle East, Asia, Australia, and South America are highly experienced in cross-border mergers and acquisitions, securities, regulatory, tax, and financing transactions. We maintain a balance between company-side and capital-markets clients in virtually every industry segment.

Several publications have acknowledged our lawyers as leaders in their fields. In 2013, K&L Gates was selected as “Law Firm of the Year” by *Mergers & Acquisitions* magazine, as part of their M&A Mid-Market Awards. This prestigious award recognized K&L Gates for its strong performance and its global approach to middle market mergers and acquisitions, as well the firm’s continued growth into new international markets. We are routinely ranked among leading law firms in the area of fund client representations in the mutual fund industry. *Private Equity Analyst* regularly ranks K&L Gates as one of the “most active law firms” worldwide for both private equity/venture capital transactions and fund formation. We are also recognized as a leader in the investment management finance industry, hedge funds, and ESOPs. In addition, K&L Gates lawyers have authored multiple desk books on the Sarbanes-Oxley Act, including *Sarbanes-Oxley Act: Planning & Compliance* published by Wolters Kluwer, and have served as editors of the LexisNexis *Securities Practice Guide*.

We have a sophisticated and growing global finance practice in areas including structured finance; securitization; derivatives; structured products; CDOs; real estate finance; municipal finance; and mezzanine, leveraged, and acqui-

sition finance. In support of our work with emerging growth companies, we have a substantial alternative capital markets practice, including AIM listings, PIPEs, reverse takeovers, and SPACs.

Our lawyers are also highly regarded for their integrity and experience in the arena of corporate governance, including independent corporate investigations. Our experience includes serving as lead examiner in both the New Century and WorldCom bankruptcies and in the internal CBS investigation of the “60 Minutes” story involving former President George W. Bush’s National Guard service.

Our tax-exempt organizations practice represents some of the world’s largest and best-known private and corporate foundations and other charitable organizations. We advise these organizations on a wide variety of corporate and tax issues related to their creation, operation, and dissolution.

The K&L Gates private clients practice represents individuals including business owners, entrepreneurs, executives, celebrities, and artists in lifetime tax planning, wills, probate, administration of estates, and tax and trust litigation.

We also have extensive experience in all areas of real estate law, offering national coverage in the United States as well as a comprehensive practice in the United Kingdom, Germany, Australia, the Middle East, and certain key markets in Asia. Our clients call upon us to help solve the entire spectrum of their real estate legal needs, including development and construction, leasing and acquisitions, financing matters, tax advice and entity structuring, sustainable development issues, real estate services, and real estate litigation. ■

# CREATIVELY RESOLVE DISPUTES

K&L Gates was named a litigation “powerhouse” in Securities and Finance Litigation and Class Action and Torts, and a “standout” in Complex Commercial Litigation in the BTI Consulting Group’s 2014 Litigation Outlook survey.



## Our dispute resolution lawyers are recognized as among the foremost practitioners in their field.

Businesses and individuals across the globe turn to K&L Gates to handle their “must win” disputes. Our litigation and dispute resolution lawyers are at their best when handling complex, multidimensional commercial and regulatory disputes. They are tough, innovative, and committed to our clients’ interests.

Our dispute resolution practice includes international arbitrations, civil and criminal trials, deal litigation, domestic and international class actions, and appellate work. We have helped resolve disputes in the most nuanced and complex areas, including intellectual property, construction law, product liability, employment, toxic tort, antitrust and trade regulation, and securities enforcement.

Litigation is clearly not the answer to every dispute. We routinely partner with clients to resolve disputes through arbitration, mediation, or other alternative dispute resolution techniques when they are the best solution to promote our clients’ business objectives. K&L Gates has handled arbitrations administered by virtually all of the major international and U.S.- and UK-based institutions. To reduce the risk of future litigation, we also work with clients to develop compliance programs and provide training.

Our dispute resolution lawyers are recognized as among the foremost practitioners in their field. We have been rated a leading practice in the representation of corporate policyholders in the insurance coverage area and as a leading litigation firm for the financial services sector. Additionally, our litigation engagements have helped to shape intellectual property law in the fast-moving technology sector. Our acclaimed e-Discovery Analysis and Technology (e-DAT) Group also continues to pave the way nationally and internationally in the field of e-discovery.

In our role as national coordinating counsel for companies facing mass tort challenges, we have at once mounted successful defenses and achieved cost-saving efficiencies for our clients. Our litigation and dispute resolution capabilities and extraordinary achievement within DuPont’s Global Primary Law Firm Network have earned us the DuPont Meeting the Challenge Award six times. ■

# NAVIGATE THE REGULATORY AND POLICY MAZE

The 2014 *U.S. News-Best Lawyers*<sup>®</sup> survey named K&L Gates “Law Firm of the Year” for Securities Regulation.

K&L Gates' regulatory lawyers guide clients through regulations set forth by governments at all jurisdictional levels in the United States, Europe, the Middle East, Asia, Australia, and other venues around the world. Our lawyers bring unique perspective to regulatory matters, having held positions with agencies such as the Securities and Exchange Commission, the Federal Communications Commission, the Federal Trade Commission, the Department of Justice, and the Environmental Protection Agency.

The firm's regulatory and policy practice cuts across the many disciplines that require highly specialized knowledge and experience to address governmental regulation of the private markets. One of our key regulatory practices is in the diversified financial services area. We represent a large majority of the major financial institutions and securities firms in a variety of disciplines, and our investment management and consumer financial services practices are perennial leaders.

Drawing on the combined experience of our securities enforcement group, our lawyers counsel companies in a variety of matters involving corporate compliance, internal investigations, and white collar crime. The many SEC alumni within our practice provide the institutional insight and connections needed to deal with our clients' compliance needs.

Our policy group is the largest of any fully integrated global law firm. The group of nearly 50 bipartisan lawyers and policy professionals includes former U.S. House members, former Republican and Democratic counsel, and staff to the House and Senate leadership committees.

We represent clients' interests before the U.S. Congress, the courts, the executive branch, and regulatory agencies. The public policy group strives to understand a policy issue from every direction—substantively and politically—and to use the collective knowledge and more than 500 years of the team's government experience to help clients achieve their objectives. Additionally, *The Bond Buyer* ranked K&L Gates second in Washington and Alaska and eighth in the Far West region for the dollar volume of bond issues handled in the first half of 2013.

Our environmental lawyers help clients develop financially sensible solutions that address environmental regulations. In the past several years, we have handled more than 400 distinct environmental matters in the United States alone.

K&L Gates fields an international energy, infrastructure, and resources practice, advising clients in matters involving litigation, international arbitration, mergers and acquisitions, concession deals, permitting, and downstream construction projects. We also counsel companies on laws such as the U.S. Foreign Corrupt Practices Act (FCPA), the UK's Bribery Act, Australia's Criminal Code and similar laws enacted by other member states of the Organization for Economic Cooperation and Development.

In another rapidly evolving area, K&L Gates' U.S. FDA practice offers comprehensive legal and regulatory counsel to companies and other organizations regulated under the federal Food, Drug, and Cosmetic Act. Our EU regulatory food practice offers strategic legal advice to a broad array of clients in the food, beverage and nutritionals industry.

Other active regulatory practice areas include data protection, anti-money laundering, communication, government contracts, antitrust/competition, health care, school districts, and transportation. ■

# UNCOVER AND PROTECT VALUE

In 2014, our Intellectual Property practice was named a “Practice Group of the Year” by *Law 360*.

## K&L Gates was recognized for being among the most accomplished law firms in Intellectual Property with the firm's inclusion on *The National Law Journal's* 2013 Intellectual Property Hot List.

K&L Gates lawyers advise and represent some of the world's most prominent companies on cutting-edge IP issues, influencing technology and intellectual property law as our clients shape their industries.

More than 225 of our lawyers, including approximately 100 registered patent lawyers, many with engineering or advanced science degrees, devote their practice to protecting and commercializing clients' intellectual property assets, whether in the form of patents, trademarks, copyrights, or trade secrets. In addition to our traditional IP work, we are at the forefront of intellectual property asset monetization, using capital markets and other financial transactions to achieve our clients' goals. In 2014, our patent, trademark, and IP litigation practices were all recognized as first-tier in the *U.S. News-Best Lawyers*® survey. In 2013, K&L Gates was named to the *National Law Journal's* Intellectual Property Hot List.

Our patent litigation lawyers bring not only knowledge of the patent laws and an understanding of the substantive technical issues embraced by the patent, but also the skill and resources to manage large, complex commercial litigation. K&L Gates patent lawyers have been involved in cases spanning a broad spectrum of technologies, from hospital equipment and medical devices to computer networking equipment to sports equipment and outdoor clothing.

Our lawyers have literally written the book on electronic commerce, helping clients in all industries address new issues raised by electronic contracting, financial regulations, privacy, and Internet issues. ■



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K&L Gates comprises more than 2,000 lawyers globally who practice in fully integrated offices located on five continents. The firm represents leading multinational corporations, growth and middle-market companies, capital markets participants and entrepreneurs in every major industry group as well as public sector entities, educational institutions, philanthropic organizations and individuals. For more information about K&L Gates or its locations, practices and registrations, visit [klgates.com](http://klgates.com).

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