

## AGENDA

November 14, 2019

Time/Session:

Panels/Topics

8:30 a.m. – 9:00 a.m.

Registration/Breakfast

9:00 a.m. – 9:30 a.m.

**Welcome Remarks**

Current State of Energy Storage

**Speakers:**

- Richard F. McMahon, Jr., *Senior Vice President, Energy Supply and Finance*, Edison Electric Institute
- Kelly Speakes-Backman, *Chief Executive Officer*, Energy Storage Association

9:30 a.m. – 10:00 a.m.

**Morning Keynote**

By Congressman Mike Doyle (PA - 18)

10:00 a.m. – 10:15 a.m.

Networking Break

10:15 a.m. – 11:15 a.m.

**Lessons Learned Panel**

Experts discuss what works and what doesn't in energy storage development.

**Moderator:**

- David Hattery, *Partner*, K&L Gates

**Speakers:**

- Jonathan Arthur Landy, *Business Development Manager*, Duke Energy Corporation
- Michael Liu, *Director, Energy Storage*, BYD
- Joshua Rogol, *Senior Vice President of Energy Storage*, Strata Solar
- Nick Sangermano, *Managing Director*, Rubicon Capital Advisors

11:15 a.m. – 11:30 a.m.

Networking Break

11:30 a.m. – 12:30 p.m.

## Energy Storage Regulatory Panel

Speakers discuss the regulatory landscape around Energy Storage including FERC issues that may arise.

### Moderator:

- William Keyser, *Partner*, K&L Gates

### Speakers:

- Jason Burwen, *Vice President, Policy*, Energy Storage Association
- Ronald DiFelice, Ph.D., *Managing Partner*, Energy Intelligence Partners
- Michael Herbert, *Co-Founder/Managing Partner*, Delorean Power LLC
- Megan Vetula, *Associate General Counsel*, Edison Electric Institute
- Karen Wayland, Ph.D., *Chief Executive Officer*, KW Energy Strategies

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12:30 p.m. – 1:15 p.m.

## Lunch

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1:15 p.m. – 2:10 p.m.

## "X" + Energy Storage

Panelists discuss energy storage development in various markets including the solar power market, microgrids, transmission, and gas fired plants.

### Moderator:

- William Holmes, *Partner*, K&L Gates

### Speakers:

- Will Agate, *Vice President - Microgrid Services*, Ameresco
- Robert H. Edwards, Jr., *Managing Director, Policy, Business Development and Legal*, S3 Energy
- Chet Lyons, *Founder & Principal*, Energy Storage Development Partners

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2:10 p.m. – 2:30 p.m.

## Networking Break

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2:30 p.m. – 3:15 p.m.

## Financing Panel

Panelists will discuss current financing models, insurance for storage, and prospects for the ITC.

### Moderator:

- Elizabeth Crouse, *Partner*, K&L Gates

### Speakers:

- Jay Goldin, *Vice President*, Green Tech Solutions, Munich Reinsurance America, Inc.
  - Matthew Koenig, *Principal Consultant*, Energy Storage & DER, DNV GL Energy USA, Inc.
  - Kate McGinnis, *Managing Director*, North America Utilities, Fluence
  - Jack Thirolf, *AVP*, Head of Regulatory and Institutional Affairs North America, Enel Green Power
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3:15 p.m. – 3:30 p.m.

## Networking Break

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3:30 p.m. – 4:15 p.m.

## Distributed Energy Resources Panel

Panelists discuss distributed energy resources.

### Moderator:

- Buck Endemann, *Partner*, K&L Gates

### Speakers:

- Adam Gerza, *Chief Operating Officer*, Energy Toolbase
  - Susan Mora, *Director*, Utility Initiatives, Exelon Corporation
  - CDR Joe Yates, *Deputy Director*, Energy Security Program Office, The Department of the Navy
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4:15 p.m. – 4:30 p.m.

## Closing Remarks

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4:30 p.m. – 6:30 p.m.

## Networking Reception

*Drinks and hors d'oeuvres are provided*