

## M&A TEAM UPDATE

We provide to you an update of our Corporate/Mergers & Acquisitions team in Sydney.

### Staff Announcements

We are pleased to announce **Rohan Purdy**, Special Counsel, has joined the Sydney corporate and transactional team. Prior to joining K&L Gates, Rohan was general counsel and company secretary for ASX-listed Astro Japan Property Group for almost eight years.

We're also delighted to announce the promotion of three of our lawyers within our group, effective 1 March 2017:

- **Brent Delaney** to Special Counsel
- **Gordon McCann** to Special Counsel
- **Cristin McCoy** to Senior Associate

### Upcoming Events in Sydney

- **Entrepreneur panel discussion** on 23 March 2017
- **Venture Capital Intellectual Property discussion** on 6 April 2017
- **Agri-capital roundtable** on 12 April 2017

Register your interest for our upcoming events [here](#).

### Australian Growth Company Awards

The Australian Growth Company Awards were launched in 2012 and celebrate excellence in the mid-market. They recognise companies that demonstrate high rates of growth, as well as innovation, integrity, contribution to community and sustainable growth.

The 2016 award ceremony was held in Sydney on 27 October, marking the culmination of the annual programme. Category winners were announced and celebrated by leading business people and entrepreneurs from around the country. The full list of winners and finalists can be found [here](#) and Nick Humphrey's Chairman's keynote speech can be found [here](#).

The 2017 Awards will officially launch and seek applications across seven categories on 1 July.

Join the [AGCA LinkedIn Group](#) to connect with a network of Australia's midmarket business leaders and innovators and to gain access to mid-market insight and analysis from industry thought leaders.



### Representative Work

The team has been involved in a number of prominent domestic and cross-border M&A and investment deals in 2016 and already in 2017, cementing its global presence in the market.

#### Sample of Recent Deals

##### M&A and Private Equity

- Acted for the **Wingate Group** on the sale by Australian Unity of its 45.2% shareholding in Wingate Asset Management
- Acted for Quadrant Private Equity portfolio company, **Superior Food Group** on its acquisition of Sealanes
- Acted for **Only About Children** on its acquisition by Bain Capital
- Acted for **Cornerstone** in its AUD30 million capital raise
- Acted for the vendors in the sale of their aged care business to Arcare Pty Ltd (a member of the Knowles Group)
- Acted for **Footage Company** and **John Schaeffer** in their divestment of British Movietone Archive to Associated Press
- Acting in relation to the sale of the **Green's Foods group** to its major shareholder
- Acting for **Telstra** on its investment into Compare88
- Acting for **Australis Holdings** on its acquisition of 2 vocational training colleges in Parramatta and Adelaide in advance of its planned IPO on SGX in 2017
- Acting in relation to the sale of the **Mail Plus** business to Australia Post

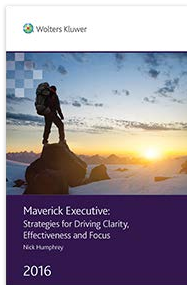
##### Public Deals

- Acting for **Hunter Hall Limited** on the highly publicised contested takeovers for the company in the wake of the departure of Peter Hall from the business
- Acted for **Homeloans** in its merger by scheme of arrangement with Resimac to create a home loans solutions provider with a AUD13 billion loan book
- Acting for **Diversified Minerals** in its acquisition of Unity Mining by scheme
- Acting for **Noni B Limited** in its acquisition of Pretty Girl Group from CPH, including an accelerated non-renounceable rights issue to fund the cash component
- Acting for **Everlight** on its sale to ICG by scheme of arrangement.

## Publications



**Negotiated Acquisitions and Buyouts** – a plain English reference guide for mergers and acquisitions and buyouts with step-by-step advice on the key legal, tax and structuring issues when implementing transactions. This text is used in university courses and is a go-to book for practitioners around Australia.



**Maverick Executive** – the result of extensive interviews with high-achievers including elite athletes, coaches, CEOs and entrepreneurs – bringing together strategies, habits and hacks of high performers. Underlying the book is a passion to help executives to balance fulfilment with success including strategies for reconnecting with our purpose, ways of dealing with stress and information overload. It deconstructs the art and science of peak performance including implementing mindfulness, pushing your boundaries and eliminating distractions.

## Our Offering

### Domestic and International M&A and Private Equity

The K&L Gates Corporate and Transactional team offers a complete range of corporate services including domestic and international mergers and acquisitions and private equity transactions, listed and unlisted public company acquisitions, takeovers and schemes, venture capital and emerging growth company investments, distressed transactions, initial public offerings, joint ventures and consortia investments, roll-ups and industry consolidation and general corporate and commercial strategies.

### Industry Knowledge

We have specialised knowledge in legal issues relating to industries critical to the economies of both developed and developing worlds – financial services, technology, education, agribusiness, resources, aged care, food and manufacturing, digital, FinTech and medical, among others.

### Global Platform

With more than 2,000 lawyers including 500 corporate and transactional specialists across Australia, Asia, United States, Europe, South America and the Middle East, our integrated global platform will assist our clients in navigating the complex environment with the increasing need for businesses to engage in growth through the international expansion.

In particular, the K&L Gates' U.S. presence serves as a platform to connect global capital with growing Australian businesses.

## AWARDS

2017 Chambers Asia Pacific | Ranked Lawyer (Band 4) - Private Equity (Nick Humphrey)

2017 Legal 500 Asia Pacific | Recognised lawyer in Australia - Corporate and M&A (Nick Humphrey)

2017 Legal 500 Asia Pacific | Recognised lawyer in Australia - Corporate and M&A (Daniel Atkin)

2016 ACQ5 Global Awards | Australia – M&A Law Firm of the Year

2016 ACQ5 Global Awards | Australia – M&A Lawyer of the Year (Nick Humphrey)

2016 AFR Best Lawyers | Leading Lawyer – Distressed Investing & Debt Trading (Hal Lloyd)

2016 Asialaw | Leading Lawyer – Private Equity (Nick Humphrey)

2016 Asialaw | Leading Lawyer – Corporate/M&A (Hal Lloyd)

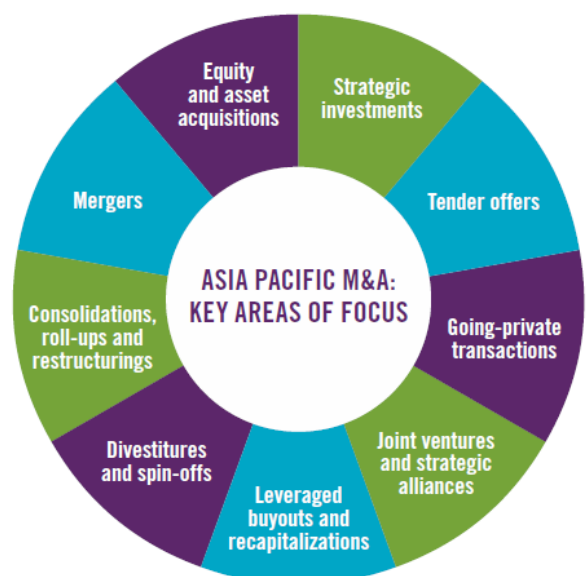
2016 Chambers Asia Pacific | Key individual Private Equity (Nick Humphrey)

2016 Euromoney – Legal Media Group | *Euromoney Expert Guides to the World's Leading Lawyers* – Private Equity (Nick Humphrey)

2016 Legal 500 Asia Pacific | Ranked in Australia for Corporate & M&A

Top 15 Global Law Firm Brand | Named among the top 15 strongest global law firm brands in BTI's 2015 Brand Elite.

Law 360's Global 20 | One of 20 firms "involved in the biggest, most complex, most diverse array of cross-border matters."



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# K&L GATES

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K&L Gates comprises approximately 2,000 lawyers globally who practice in fully integrated offices located on five continents. The firm represents leading multinational corporations, growth and middle-market companies, capital markets participants and entrepreneurs in every major industry group as well as public sector entities, educational institutions, philanthropic organisations and individuals. For more information about K&L Gates or its locations, practices and registrations, visit [www.klgates.com](http://www.klgates.com).

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